Used Vehicle and Pre-Delivery Inspections
Chapter 40

ACROSS

4 Another name for trade-in value is ________________.
10 The ________________ reflects the price that a buyer is willing to pay to a willing private owner of a vehicle.
11 ____ means it may need mechanical or appearance reconditioning.
12 ____ means some normal wear and may need a light reconditioning.
14 The purpose of the ________________ is to prepare the vehicle for customer use after a new vehicle has shipped from the assembly plant to the selling dealer.
15 The highest value of a vehicle is called the ________________.

DOWN

1 Any vehicle should be _________ before purchase.
2 The ___________ is generally 60% to 80% of the retail value and is the price that dealers pay for used vehicles.
3 ________________ means that the vehicle is completely cleaned inside and out including under the hood and in the trunk, plus a complete mechanical condition restoration to industry standards.
5 The first of ________________ is to try to avoid buying a vehicle at night.
6 Cleaning a vehicle is called ________.
7 __________ means that the vehicle is free of any body or mechanical faults and is clean both inside and outside.
8 The ___________ states the vehicle will be worth half in 3 years.
9 The listed ___________ is average, which means that as many vehicles are sold above the indicated price.
13 ____ means there are several mechanical or appearance problems.