Used Vehicle and Pre-Delivery Inspections

Chapter 70

ACROSS

1. The purpose of the ___________________ is to prepare the vehicle for customer use after a new vehicle has shipped from the assembly plant to the selling dealer.

6. The first of ___________ is to try to avoid buying a vehicle at night.

8. Another name for trade-in value is ____________.

9. Cleaning a vehicle is called ____________.

12. The ________ states the vehicle will be worth half in 3 years.

13. The highest value of a vehicle is called the _______ ____________.

14. ________________ means that the vehicle is completely cleaned inside and out including under the hood and in the trunk, plus a complete mechanical condition restoration to industry standards.

DOWN

1. The ____________ reflects the price that a buyer is willing to pay to a willing private owner of a vehicle.

2. __________ means that the vehicle is free of any body or mechanical faults and is clean both inside and outside.

3. The ___________ is generally 60% to 80% of the retail value and is the price that dealers pay for used vehicles.

4. Any vehicle should be ______ before purchase.

5. The listed ____________ is average, which means that as many vehicles are sold above the indicated price.

7. __________ means there are several mechanical or appearance problems.

10. __________ means some normal wear and may need a light reconditioning.

11. ________ means it may need mechanical or appearance reconditioning.